ALi Corporation (3041 TT)

May 8, 2013





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Company Overview



Overview

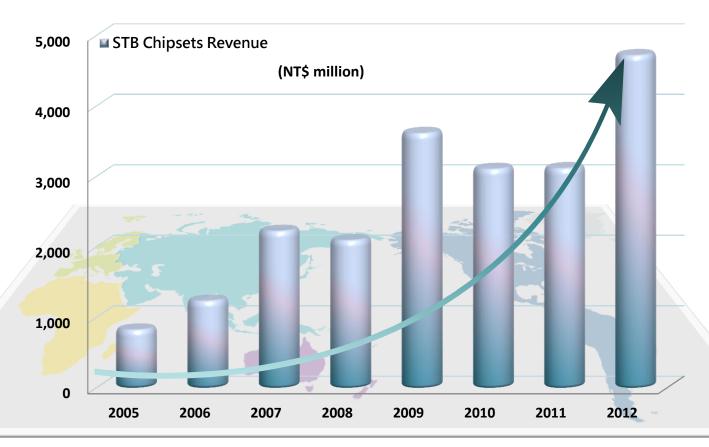
- One of the global leaders in settop box ("STB") system-on-chips ("SoC") and software solutions
- A fabless semiconductor company
- Founded in 1993
- Listed on Taiwan Stock Exchange in 2002 (Ticker: 3041)
- 600+ employees worldwide
- Headquartered in Taipei, Taiwan





Proven track records in the STB industry

- Started to invest in the STB semiconductor business in '04
- Registered STB revenues of NT\$4.7 billion in '12 ('05-'12 CAGR: 28%)



Source: Company data

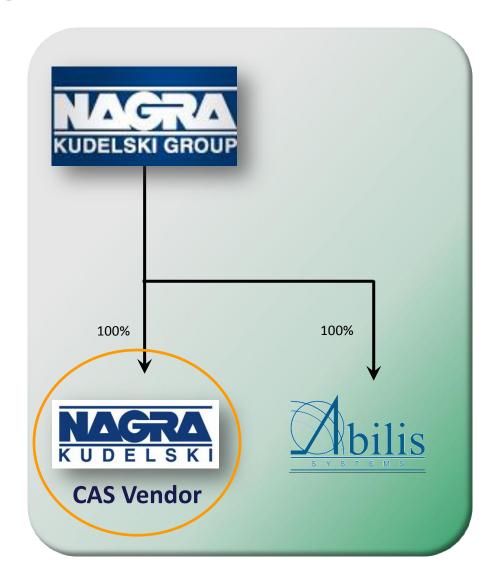


Recent Updates



Started to work on Nagra solutions in 2012

- Integrate Nagra On-Chip Security (NOCS) onto ALi chips
- Target Pay-TV operators in emerging markets
- ▶ ALi chips embedded with NOCS will be available in 2H13





Closed \$18m Abilis acquisition in Dec. 2012 to broaden our STB-related product offerings

Abilis offers:

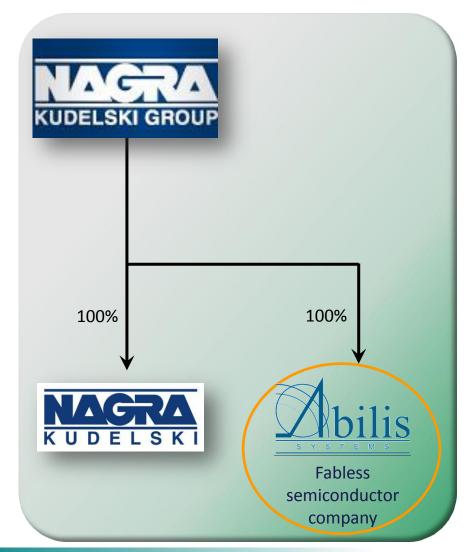
- **▶** Broadcast to IP products
 - ✓ Emerging multi-screen opportunities

Secure Media Processors

✓ Used in conditional access module in the Pay-TV segment

▶ RF Modulators

- ✓ Leading market share with decent margin
- ✓ Global 1st tier customers





Realized ~US\$30m gain from disposal of noncore real estate properties in April '13

- Divested in April the 7th 10th floors of the office building where ALi's headquarters are based
- Continue using self-owned 5th and 6th floors while keeping 4th floor for future expansion
- Received selling proceeds of ~US\$60m and recognized disposal gain of ~US\$ 30m in April 2013



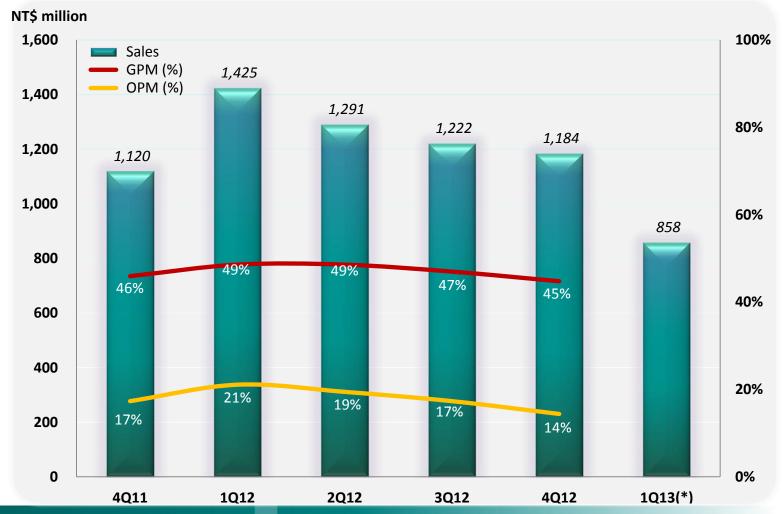


Financial Information



Consolidated quarterly results

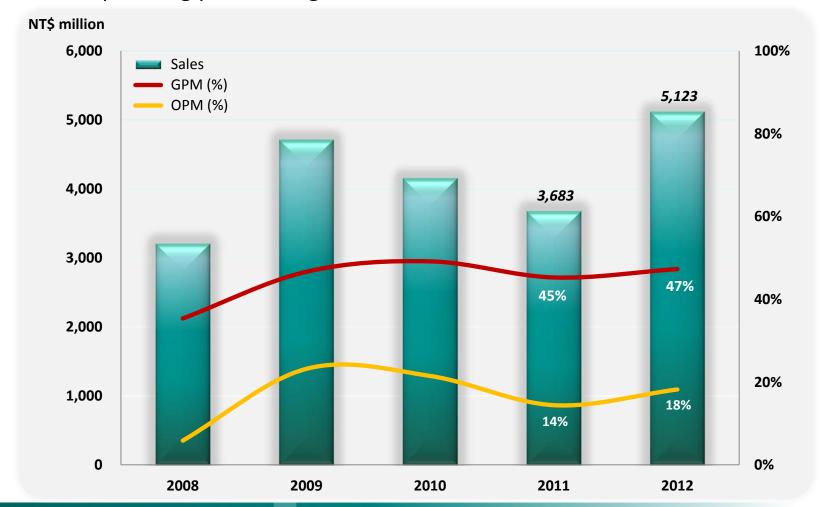
- 4Q '12 gross profit margin: 45%
- 4Q '12 operating profit margin: 14%





Consolidated annual results

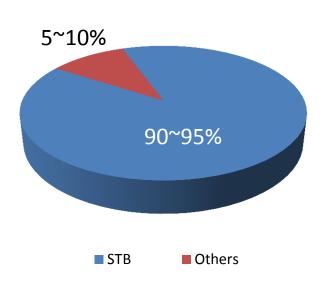
- '12 annual revenue reached NT\$5,123 million, YoY +39%
- '12 gross profit margin: 47%
- '12 operating profit margin: 18%



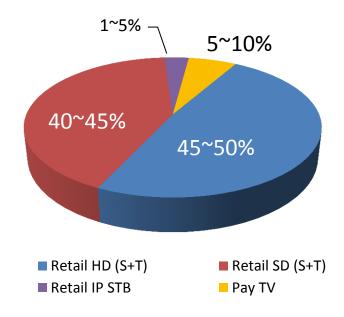


4Q12 Revenue Breakdown

STB v.s. Others



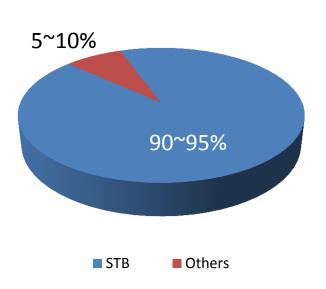
STB by End Market



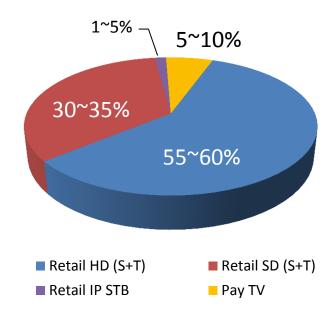


2012 Revenue Breakdown

STB v.s. Others



STB by End Market





Thank you

