

# ALi Corporation (3041 TT)

May 2014



# Disclaimer

- This presentation contains forward looking statements which are estimated based on the current status of ALi Corporation and general economic conditions. The forward looking statements involve certain risks and uncertainties that could cause actual results to differ materially from those contained in the forward looking statements. Potential risks and uncertainties include such factors as general economic conditions, foreign exchange fluctuations, rising costs of raw materials, competitive products, pricing pressures and regulatory developments.
- Forward-looking statements involve significant risks and uncertainties, should not be read as guarantees of future performance or results, and will not necessarily be accurate indications of whether or not such results will be achieved.
- ALi Corporation expressly disclaims any obligation to review, update or correct these materials after the date thereof. ALi Corporation may update, amend, supplement or otherwise alter the information contained in any such materials by subsequent presentations, reports, filings, or other means without notice.
- This presentation may not be stored, copied, distributed, transmitted, retransmitted or reproduced, in whole or in part, in any form or medium without the permission of ALi Corporation.

### **Overview**

- One of the global leaders in settop box ("STB") system-on-chips ("SoC")
- A fabless semiconductor company
- Founded in 1993
- Listed on Taiwan Stock Exchange in 2002
- ~650 employees worldwide
- Headquartered in Taipei, Taiwan





# Sizeable and growing set-top box market



#### **Global Unit Shipment (million)**

- Adoption of entry-level set-top boxes in emerging economies such as China, India, Latin America and Russia
- Upgrade to hybrid\* set-top boxes or integrated home media gateways in developed countries

Source: Frost & Sullivan (July 2013)

\* Receive content over hybrid cable/IP or satellite/IP connections

# Sizeable and growing set-top box market

From a single-purpose device to a multi-function home gateway



 Demodulates and decodes broadcasting video streams for different regulatory, geographical, and/or business needs

- Decrypts broadcast content from operators for authenticated subscribers
- Delivers pay-per-view and interactivity
- Multi-screen delivery of converged broadcast and broadband content in a secure, IP environment at consumers' premises



# Sizeable and growing set-top box market

Volume growth mainly from emerging economies

- Cable digitization in India and China
- Terrestrial TV digitization in Central/Eastern Europe and Latin America
- 45% of global '11-'15 STB shipments from China, India, Latin America and Russia

#### '12-'17 Set-top box unit CAGR (%)



Taiwan Corporate Day 2014 (Hong Kong)

# **Revenues recovered from trough**



\* Unaudited consolidated revenue

Taiwan Corporate Day 2014 (Hong Kong)

Page 7

# **Strong balance sheet**

(Amounts in thousand New Taiwan Dollars except Key Indices)			
Selected Items from Balance Sheet	Dec 31, 2013	Sep 30, 2013	Dec 31, 2012
Cash & financial asset current	4,716,636	4,438,280	3,614,991
Notes and accounts receivable	593,461	494,568	603,040
Inventory (net)	386,480	458,841	503,524
Other current asset	109,552	55,585	70,121
Total current asset	5,806,129	5,447,274	4,791,676
Funds and Investments	58,248	59,202	47,939
Net PP&E	702,819	700,554	1,510,778
Intangible assets	555,299	574,236	542,855
Other assets	116,283	152,119	165,327
Total assets	7,238,778	6,933,385	7,058,575
Notes & accounts payable	492,527	456,522	643,566
Other current liabilities	628,245	439,030	667,797
Other liabilities	23,331	38,217	34,695
Total liabilities	1,144,103	933,769	1,346,058
Total shareholders' equity	6,094,675	5,999,616	5,712,517
Key Indices			
A/R Turnover Days (net)	39	37	49
Inventory Turnover Days (net)	58	75	62
Current Ratio	5.2	6.1	3.7

#### Taiwan Corporate Day 2014 (Hong Kong)

Page 8

H

### 4Q13 Revenue Breakdown



#### STB by End Market



Taiwan Corporate Day 2014 (Hong Kong)

Page 9

**ALi** 

# Thank you

Taiwan Corporate Day 2014 (Hong Kong)

Page 10

•