ALi Corporation (3041 TT) 1Q17 Investor Conference

May 4th, 2017



1Q17 Consolidated Quarterly Results

- 1Q17 revenue reached NT\$755 million, QoQ -9%, YoY-23%
- Gross profit margin was 27%

ALi

• Operating profit margin was -19%



Public

1Q17 Consolidated Income Statement

(Amounts in thousand New Taiwan Dollars except Earnings Per Share)	1Q17		4Q16		1Q16		QoQ	YoY
Net sales	754,958	100%	831,494	100%	1,110,908	100%	-9%	-23%
Cost of goods sold	(548,520)		(533,706)		(646,306)		3%	-11%
Gross profits	206,438	27%	297,788	36%	464,602	42%	-31%	-44%
Operating expenses:								
Selling expenses	(44,639)		(42,784)		(74,961)		4%	-37%
Administrative expenses	(61,974)		(65,048)		(80,371)		-5%	-5%
Research and development expenses	(242,593)		(273,562)		(307,904)		-11%	-14%
Total operating expenses	(349,206)		(381,394)		(463,236)		-8%	-16%
Operating income	(142,768)	-19%	(83,606)	-10%	1,366	0%	71%	189%
Non-operating income and gain (expense &loss)	5,097		(300,106)		24,965		n/a	-73%
Income before income tax	(137,671)		(383,712)		26,331		-64%	353%
Income tax (expense) benefit	23,704		10,265		(8,500)		131%	423%
Net income	(113,967)		(373,447)		17,831		-69%	340%
Earnings Per Share (in New Taiwan Dollars)	(0.39)		(1.27)	_	0.06			

1Q17 Consolidated Balance Sheet

	1 2016
Selected Items from Balance SheetMarch 31, 2017Dec 31, 2016March 32	1,2010
Cash, cash equivalents and investments	
in marketable financial instruments 3,265,165 3,565,358	3,843,208
Notes and accounts receivable 272,793 238,759	218,925
Inventory (net) 590,828 552,363	611,199
Other current assets 301,760 323,021	301,505
Total current assets 4,430,546 4,679,501	4,974,837
Long-term Investments 57,997 60,410	90,010
Net PP&E 632,213 641,251	667,691
Intangible assets 149,422 170,971	450,693
Other assets 248,542 225,142	175,235
Total assets 5,518,720 5,777,275	6,358,466
Notes and accounts payable 474,493 448,124	525,708
Other current liabilities 274,172 419,500	303,415
Non-current liabilities 12,903 17,626	30,858
Total liabilities 761,568 885,250	859,981
Total shareholders' equity 4,757,152 4,892,025	5,498,485
Key Indices	
A/R Turnover Days (net) 30 24	22
Inventory Turnover Days (net) 94 99	79
Current Ratio 5.9 5.4	6.0

ALi.

Public

Quarterly Revenue Breakdown





Thank You

