

ALi Corporation (3041TT) Taiwan Corporate Day

2022 Nov.

Recent Development of ALi

Recent Financial Report of ALi

Single Quarter Consolidated Income Statement

(Amounts in thousand New Taiwan Dollars except Earnings Per Share)

	2022Q3	2022Q2	2021Q3
Net sales	548,565	740,606	710,602
Cost of goods sold	(287,518)	(440,209)	(414,632)
Gross profits	261,047	300,397	295,970
Operating expenses	(226,156)	(236,856)	(298,285)
Operating income (loss)	34,891	63,541	(2,315)
Non-operating income and gain (expense & loss)	(18,250)	(26,666)	5,334
Income (loss) before income tax	16,641	36,875	3,019
Net income (loss)	1,739	33,295	1,128
Basic Earnings Per Share (in New Taiwan Dollars)	0.00	0.17	0.00
Quarterly Revenue Growth	-26%	4%	2%
Annual Revenue Growth	-23%	7%	39%
Gross Profit Margin	48%	41%	42%
Operating Net Profit Margin	6%	9%	-0%

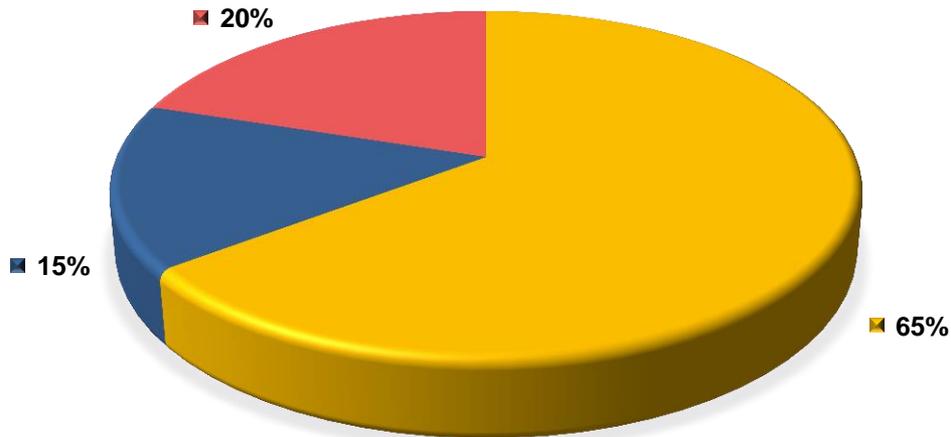
Accumulated Consolidated Income Statement

(Amounts in thousand New Taiwan Dollars except Earnings Per Share)

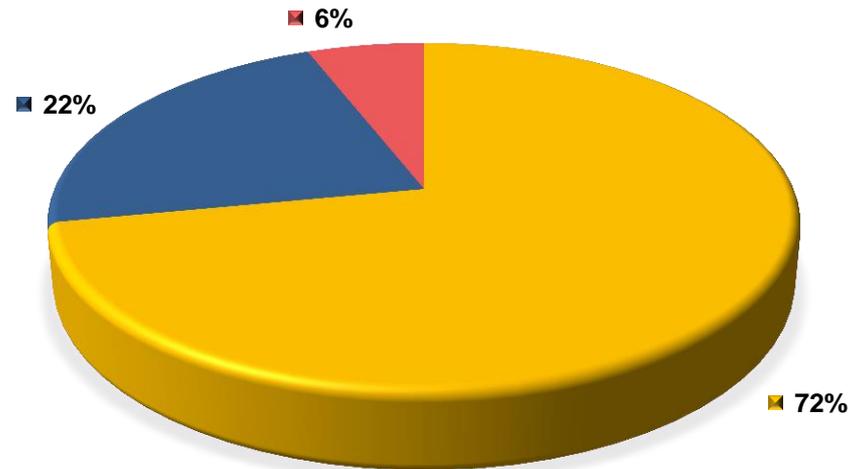
	2022Q1-Q3	2021Q1-Q3
Net sales	2,004,610	1,973,264
Cost of goods sold	(1,166,592)	(1,197,779)
Gross profits	838,018	775,485
Operating expenses	(714,401)	(882,259)
Operating income (loss)	123,617	(106,774)
Non-operating income and gain (expense & loss)	(51,375)	11,213
Income (loss) before income tax	72,242	(95,561)
Net income (loss)	47,802	(97,882)
Basic Earnings Per Share (in New Taiwan Dollars)	0.24	(0.52)
Annual Revenue Growth	2%	32%
Gross Profit Margin	42%	39%
Operating Net Profit Margin	6%	-5%

Revenue Composition

2022Q3



2021Q3



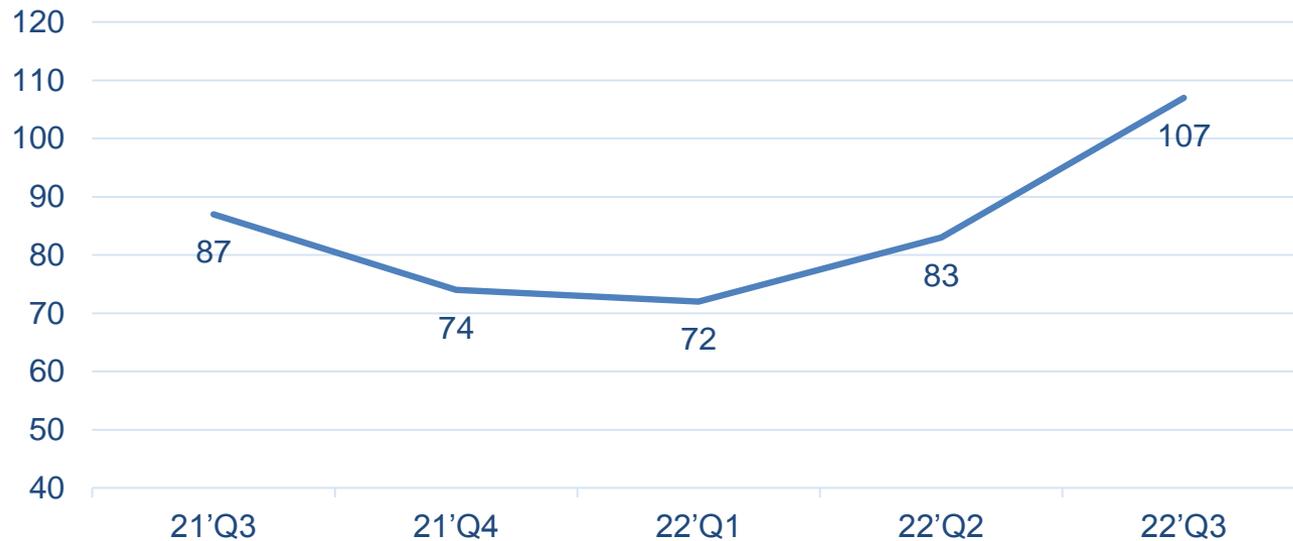
■ Pay-TV Operator STB ■ Retail STB ■ Others (Non-STB)

Inventory/Turnover Days

Unit : NT\$ Million

	21'Q3	21'Q4	22'Q1	22'Q2	22'Q3
Net Inventory	429	370	333	439	540

Inventory Turnover Days





THANK YOU

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