

# ALi Corporation (3041 TT) 1Q13 Investor Conference

May 13<sup>th</sup>, 2013



### **1Q13 Consolidated Quarterly Results**

- 1Q13 revenue reached NT\$861 million, QoQ -27%, YoY-40%
- Gross profit margin was 45%
- Operating profit margin was -8%



### **1Q13 Consolidated Income Statement**

(Amounts in thousand New Taiwan Dollars)	1Q13		4Q12		1Q12		QoQ	YoY
Net sales	861,099	100%	1,184,085	 100%	1,425,353	100%	-27%	-40%
Cost of goods sold	(473,059)		(654,098)		(733,231)		-28%	-35%
Gross profits	388,040	45%	529,987	45%	692,122	49%	-27%	-44%
Operating expenses								
Selling expenses	(72,188)		(72,941)		(83,554)		-1%	-14%
Administrative expenses	(77,999)		(65,801)		(69,610)		19%	12%
Research and development expenses	(306,809)		(220,994)		(238,734)		39%	29%
Total operating expenses	(456,996)	-53%	(359,736)	-30%	(391,898)	-27%	27%	17%
Operating income	(68,956)	-8%	170,251	14%	300,224	21%	N/a	N/a
Non-operating income and gain (expense & loss)	28,391		(23,124)		28,001		N/a	1%
Income before income tax	(40,565)		147,127		328,225		N/a	N/a
Income tax(expense)benefit	(7,662)		(45,897)		(62,532)		-83%	-88%
Net income	(48,227)	-6%	101,230	9%_	265,693	19%	N/a	N/a
Earnings Per Share (in New Taiwan Dollars)	(0.16)		0.35	_	0.91			

#### **1Q13 Consolidated Balance Sheet**

(Amounts in thousand New Taiwan Dollars except Key Indices)			
Selected Items from Balance Sheet	1Q13	4Q12	1Q12
Cash & financial asset current	3,625,331	3,614,991	4,261,759
Notes and accounts receivable	364,952	603,040	665,054
Inventory (net)	495,408	503,524	311,032
Other current asset	865,349	70,121	174,761
Total current asset	5,351,040	4,791,676	5,412,606
Funds and Investments	46,871	47,939	23,004
Net PP&E	710,381	1,510,778	1,511,911
Intangible assets	612,668	542,855	126,662
Other assets	167,354	165,327	165,258
Total assets	6,888,314	7,058,575	7,239,441
Notes & accounts payable	491,152	643,566	862,357
Other current liabilities	673,348	667,797	648,109
Other liabilities	34,114	34,695	6,808
Total liabilities	1,198,614	1,346,058	1,517,274
Total shareholders' equity	5,689,700	5,712,517	5,722,167
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Key Indices	51	49	39
A/R Turnover Days			
Inventory Turnover Days	104	67	34
Current Ratio	4.6	3.7	3.6

(Total outstanding shares were 297,526,071 shares as of Mar 31, 2013)

#### **1Q13 Revenue Breakdown**



#### STB by End Market



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## Thank you!





Page 6